

# General Conditions of Sale

<b>Delivery:</b>	Ex warehouse Meadowdale
<b>Payment:</b>	Strictly 30 days after date of invoice with 2 ½ % settlement discount
<b>Change:</b>	Technical changes could be made without prior notification

## Conditions VEM

<b>Guarantees:</b>	<p>Our standard guarantee for VEM electric motors is 12 months after date of commissioning or 18 months from date of despatch.</p> <p>However, upon request, we are open to negotiate an extended guarantee with our clients, maximum 3 years after date of despatch (at terms to be agreed upon).</p>
<b>Delivery time</b>	<p><b>Emac Electric Motors and Components Ltd.</b></p> <p>Stockholding of VEM electric motors at Meadowdale / Germiston. Deliveries within 24 hours or upon negotiation.</p> <p><b>VEM Motors GmbH Wernigerode / Germany</b></p> <p>a) Large stockholding of electric motors from three warehouses in Germany (approx. 18 - 20.000 motors) Deliveries within 24 hours to airport or harbour. Daily flight to R.S.A., weekly departures ex German harbour.</p> <p>b) Customised orders can be manufactured and delivered within 6 -10 weeks ex factory.</p>
<b>Interchangeability:</b>	<p>All VEM motors are manufactured strictly in accordance to international „harmonized“ IEC standards and therefore fully interchangeable with motors manufactured to the same harmonized standards.</p> <p>However, some motors on the South African market differ from such harmonized international IEC standards, i.e. some output in frame 315 are supplied in 280, some output of frame 280 are supplied in frame 250. Also, relevant shaft detail differ from the harmonized international IEC standards.</p> <p>Although we endeavour to supply the South African market with motors of the latest harmonized IEC standards, those „local South African standards“ can be met by our progressive range K10R/K20R instead of our standard range K11R/K21R.</p>
<b>Pricing structure:</b>	<p>The pricing structure of VEM electric motors offered, will be very competitive.</p> <p>However, not the single unit purchasing price should be taken into account, but also the efficiency and the durability of the motors. The entire package will make VEM electric motors absolutely competitive.</p> <p>We would propose a twofold pricing structure, i.e.:</p> <p>A) motors from existing stocks in Johannesburg B) motors imported on customer requirements</p> <p>Motors offered under B) will be lower priced as the motors from existing stocks as mentioned under A) as there are no cost included for warehousing</p> <p>C) motors imported from Germany, “In Bonded Warehouse“ i.e. for re-export, to African countries and/or overseas destinations.</p>